

# BTN ACADEMY BROCHURE 2023

Your journey to learning nutrition that changes lives starts **here...** 



WHAT DO OUR STUDENTS THINK?

this course
was not only
extremely helpful
to myself, now
knowing far more
about my body than
I ever did, but it's
also allowed me to
help friends and
family. A very
empowering
course.

- Travis Downes Foundation Academy more ody than at it's me to and support from you guys at BTN, I feel super confident in my abilities as a coach now and can't wait to help people on my journey.

- Leon Liburd, Practical Academy

Since The BTN Academy's inception in 2013 we've taught over 3000 people on our Foundation Course, given half a million pounds worth of free training to 16-18 year olds, and certified over 2000 people from 23 different countries as Nutrition Coaches. These people have ranged in backgrounds from personal trainers to jewellers, from aspiring teenagers to high-flying business owners, and from stay-at-home parents to people with health conditions. No matter who you are, if you're eager to learn about the power of evidence-based nutrition and want it taught in a practical and engaging way, you've come to the right place.

Nutrition is a confusing topic. We're faced with diet fads and media trends, unexplained results often speaking louder than science, and unscrupulous foods and supplements being sold to us at every turn. It often leaves people frustrated about what is the truth when it comes to what they should eat, whether the aim is health, performance, athletic development, recovery, hypertrophy, endurance, or any other goal (and that's before we start talking about the different needs that present in men and women!). But, there is a solution. We believe that someone who truly understands nutritional science, and who also understands the theories of behaviour change, is able to make a profound difference in their own health as well as that of their friends, family and clients.



To that end, we are proud to present our two courses to you, The BTN Foundation Academy – aimed at helping you master the fundamentals of nutrition over 10 digital modules, and The BTN Practical Academy – a 12 month online course aimed at certifying you as a Nutrition Coach so you can help others.

Whether you're a complete beginner looking to improve your own eating habits or a successful coach hoping to add a new string to your bow, we can help. You'll be guided every step of the way including proactive contact from the team, an invite to our live events, extra private Q&A sessions, career mentoring, coaching documents, course textbooks, and more.

This is a truly immersive nutrition learning experience. Are you ready?



The results our students get with clients after our nutrition courses



### THE FOUNDATION ACADEMY



## **COURSE BENEFITS**

foundation academy

Available 365 days per year – start as soon as you're ready

Accompanied by an extensive, beautifully designed textbook

Learn at your own pace, in your own time

Master the fundamentals of nutrition

Learn on desktop, mobile, or tablet with our online portal – from anywhere in the world Understand macro and micronutrients like never before

Learn how sleep works, why it's so easily disturbed, and how to make it better Discover the supplements that do and do not work

Find out why we develop habits, the power they have over us, and how to break them

Learn how to set real, tangible, and useful goals then adjust them over time 30-45 hour learning time which you can distribute however you need to

Course certified by the AfN

## IS IT FOR ME?

# foundation academy

If you're looking to master the fundamentals of nutrition, this course is for you. We've helped everyone, including fitness enthusiasts looking to learn more, parents looking to understand food and nutrition, sports players wanting to master their understanding, coaches looking to add to their skills and more. So, if you're looking to understand what we should eat and how it affects our body, positive lifestyle choices, and the science behind it all, then this self-directed online nutrition course is perfect for you.





### THE PRACTICAL ACADEMY



# **COURSE BENEFITS**

practical academy

Active IQ level 4 qualification in Nutrition Coaching

An application only self-paced course, so you can start when you're ready and learn in your own time.

Join a community of nutrition coaches all striving to master nutrition and the art of coaching.

Learn from home or on the go with our 100% desktop and mobile ready platform Full, engaged, and proactive support from our team, 1:1 video calls included in your course price as needed

Challenging, externally verified examinations throughout the year designed to make sure you're able to practice with confidence

Support at no extra cost, be that for nutritional questions, client problems or business advice in our BTN community

#### Learn:

- The science of nutrition
- The art of it's application with clients
- Specific nutrition for athletes

Specific nutrition for a diverse range of populations including pregnant women and those with diabetes, as well as guidance on your practice remit in these situations

Pay up front or over a 6 or 12 month installment plan

Graduate and qualify as a nutrition coach and help a diverse range of clients with completely different goals Get an online 90 day coaching program to adapt or use as your own. Get started as a coach as soon as you graduate

### IS IT FOR ME?

everything you need to get started!

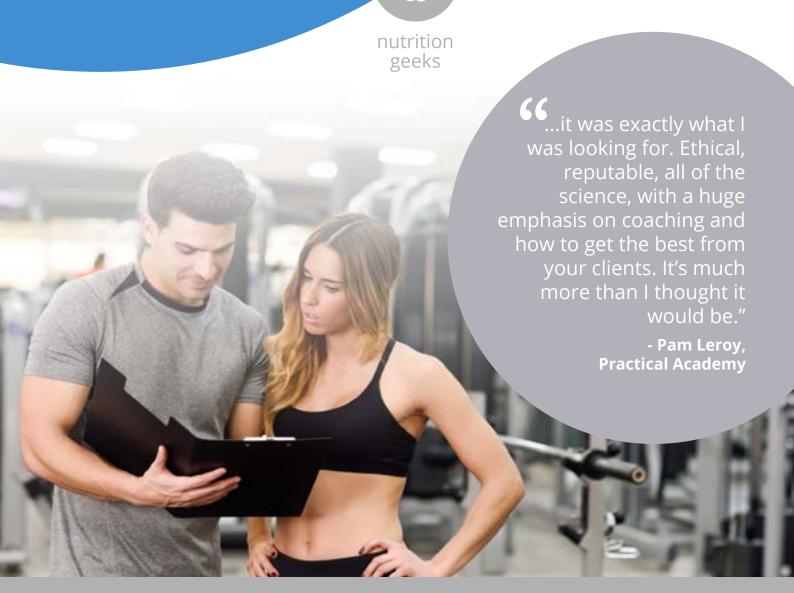
### practical academy

The Practical Academy is an application only, level 4 qualification in nutrition coaching, and so it would be useful for any current or future professional hoping to add this service to their arsenal – whether you're someone working in another industry, or already a personal trainer, a massage therapist, a physiotherapist, or anyone else helping people to improve their health through lifestyle change you will benefit. Past students have used this course to set up a nutrition coaching business as their main source of income, while others use it as lucrative and highly rewarding passion project. In short, if you want to help people eat better we have



coaches

fitness professionals



### **BITESIZE ACADEMY**

# practical academy

This is for anyone wanting to learn about a specific topic from our Practical Academy course. We've taken 39 modules that make up the majority of our L4 Nutrition Coaching Qualification so you can pick and choose a module, or selection of modules, to fill in specific gaps in your knowledge, or focus in on a particular interest area. Call it bitesized CPD for the nutrition keen person. You'll get our recorded webinar, that section of our textbook, and any accompanying materials, where relevant, for that module.

Simply choose from the list of modules and take advanatage of our special offer when you choose 3 or more modules!



coaches

fitness professionals

nutrition geeks

#### **The Science of Nutrition Coaching**

- **01.** What is evidence-based practice
- **02.** What is a nutritionist?
- **03.** Critical thinking
- **04.** Reading research
- **05.** The digestive system
- **06.** The fasted and fed states
- **07.** Energy production and protein synthesis
- **08.** Energy balance and rates of loss gain

#### **Sports Nutrition in Practice**

- **22.** Evidence-based nutrition for endurance sport
- **23.** Assisted athletes
- 24. Team sports nutrition
- 25. Nutrition for bodybuilding prep
- **26.** Nutritional considerations for bodybuilding prep

#### The Art of Nutrition Coaching

- **09.** Stages of change
- **10.** Barriers & addiction in fat loss
- **11.** Programming for fat loss
- **12.** Maximising hypertrophy
- **13.** Effective consultations
- **14.** Monitoring body composition
- **15.** Monitoring food intakes
- **16.** Effective online coaching
- **17.** Food environments & habits
- 18. Online group weight loss coaching
- 9. Stress & your client's progress
- **20.** Motivational interviewing
- 21. Alcohol

#### **Nutrition Coaching for Specific Populations**

- **?7.** Female clients & the menstrual cycle
- **28.** Pregnant & postnatal clients
- **29.** Intermittent fasting
- **30.** Childhood nutrition
- 1. Clients with Diabetes
- **32.** Clients with PCOS
- **33.** Injury recovery
- **34.** Ketogenic diets
- **35.** Allergies and intolerances
- **36.** Clients with irritable bowel syndrome
- 37. Nutrition for plant-based diets
- **38.** Elderly clients
  - **9,** Clients with eating disorders our role



### WHO ARE WE?

Every course needs a tutor, but because we cover so many topics it would be impossible for one person to deliver everything we feel our students need. As such we are proud to present our team of tutors and mentors, all with their own areas of expertise.



Ben Coomber (BSc, CISSN)
Teaches career development, evidence based practice, & online coaching



Tom Bainbridge (CISSN) Student mentor, and teaches specific coaching approaches



Heather Osborn (BSc, RD)
Teaches nutrition for older clients
and children



Alex Manos (IFMCP, MSc)
Teaches digestive health, allergies,
and intolerances



Will Hawkins (MSc)
Teaches client psychology and communication techniques



Nardia Norman (BSc) Teaches the female client and PCOS



Phil Paterson (BSc, Team GB Athlete) Teaches nutrition for endurance



Chris Kitson (M.Ost, DiplTS)

Teaches nutrition
for injury



Dave Croslands (P.E.D Expert)
Teaches enhanced
athlete awareness



Dr. Mark Fogarty (PhD)
Teaches the digestive
system modules

## **HOW DO WE COMPARE?**

Complete both courses for these benefits:	BTN	PN1	MNU	FutureFit
AfN Certified Foundation Course	Yes	No	No	Yes
Regulated qualification level	4	-	-	4
Course text books	5	3	0	0
1-2-1 mentorship throughout	Yes	Yes	Yes	Yes
Free career and business training	Yes	Yes	Yes	Yes
Free lifetime access to course updates	Yes	No	Yes	No
Qualification externally regulated	Yes	No	No	Yes
Peer to peer learning and accountability	Yes	Yes	Yes	No
Weekly live webinars (available recorded)	Yes	No	No	No
Free access to bi-annual conferences	Yes	No	No	No
Free 90 day online coaching system	Yes	No	No	No

# **HOW MUCH DO I PAY?**

### **Practical Academy**

Self-paced: £1,875

### **Foundation Academy**

Hard copy	£395
Digital only	£350

<sup>\*</sup> See website for details

<sup>\*</sup> You must apply to join this course. See website for details and installment options

## WHAT OUR STUDENTS GO ON TO DO

Watch a selection of presentations by some of our graduates to get an honest insight into how they found the course and what they now do with their new skills:



BTN Graduate **Andy Strong** transitioned from his manual job to the fitness industry and after completing The BTN Academy, now works full time changing lives!

Watch Andy's Talk: <a href="https://vimeo.com/376300917">https://vimeo.com/376300917</a>

Jesse Lambert-Harden changed careers in 2011 in order to leave a job that didn't fit in with her family life and work on her passion project. She joined BTN in 2017 while already running a successful business and has used the knowledge and experience to boost her income and open new avenues!

Watch Jesse's Talk: <a href="https://vimeo.com/379028215">https://vimeo.com/379028215</a>





**Gaz Burrows** is an ex BTN Academy student who has used his knowledge and skills to become a successful gym owner, setting himself apart from his peers by taking the time to understand his clients and get to know their 'why'. This inspirational talk from a BTN Conference illustrates exactly why and how personal development can help you change lives!

Watch Gaz's Talk: https://vimeo.com/305804956



Chris Harrison was one of our earliest graduates and continues to impress us (we keep in touch regularly) with his career progress. Chris used to be a client of Ben Coomber's many years ago, and catching the bug for nutrition enrolled to learn it to help others. A few years later he stopped working as a well-paid project manager and transitioned into working as a hybrid nutrition coach (both online and offline) with his company Impact Nutrition coaching. Here you can learn his lessons, tips and advice for the future.

Watch Chris' Talk: https://vimeo.com/305780233

Dr Aileen Alexander has been a respected GP for many years, but after being frustrated with the focus on reactive health care over preventative health care she decided to enrol in The BTN Practical Academy to understand nutrition more to help her patients. But in the process she caught the bug and saw the power nutrition and behaviour change had with her Patients and clients, and once graduated decided to quit being a GP and built an at home online nutrition coaching business which is now thriving, called This Doctor Lifts.

Watch Aileen's Talk: <a href="https://vimeo.com/436371854/25f2a0c729">https://vimeo.com/436371854/25f2a0c729</a>





Want to understand your options and opportunities and see where your future could go? Watch this insightful and inspirational talk from BTN Academy founder Ben Coomber as he discusses the mindset of the nutrition coach, how to succeed, and the vast options there are as future jobs and opportunities once you are a qualified nutrition coach.

Watch Ben's Talk: <a href="https://vimeo.com/305804956">https://vimeo.com/305804956</a>



Ryan Stanger 27 February 2018 - 9 Add topics

This is more of a thank you letter then anything. I just want to say thanks for everything that BTN has done for my life. Can't put on paper how much bumping into your podcast by accident and then the Academy has changed my whole perspective of the fitness industry, training, eating and life in general. After completing the Academy I found out how much I actually love nutrition and how powerful and misunderstood it is. I'm now, along with starting up my own nutrition coaching business, am going on to do a degree in Nutritional Medicine. I'm continuously educating and helping people the way that you and BTN has helped me and the results have been outstanding. So thanks again and I hope one day that you'll be able to achieve that goal of the best nutrition course that the industry has to offer.

Also, I'm starting to go a bit of exposure and I'm just

wondering if it's still ok to rep the BTN logo along with my log on documents and potential seminars. Only because

BTN need's to be known in the Australian Fitness industry,

there's nothing like that down here and I believe in every bit.

I started the course on Sunday as I managed to get some time to myself. Firstly I read chapter one of the book before doing the first module. I will say that it is a superbly written book and module one was superb. I've started module two and will crack on with it when time permits. Great job guys 🎂



Really enjoyed the case study lesson, was really interesting. Super helpful to see how everything comes together and how it works in practise. Thanks Tom 🎂



Seen by 46



D 8/19, 2:36-

Leon Liburd certificate arrived and so did the gift pack great III touch 💸 absolutely loved the course and support from you guys at BTN I feel super confident in my abilities as a coach now and can't wait to help people on my journey Thanks so much A

Love - Reply - 23m





of BTN's message.

Yours Truly,

Deeb III

Lauren Bond Just finished the practical academy awaiting my exam results 📇 📇 📇 can't recommend it highly enough great content and a very well rounded overlook at nutrition and lifestyle as a whole

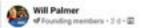
Unlike · Reply · Message · (1) 1 · 13 hrs



Ben Coomber 2 Ah thats awesome, thanks Lauren 🙂



Like · Reply · Commented on by Ben Coomber [?] · Just now



I did my first Nutrition Consultation today at work using the BTN structure and what we've learnt over the year, and it went SO well! I felt empowered with what we've learnt, a great motivational-interview styled conversation that went on for a full hour, which is almost unheard of with a client in mental health.

We covered rapport building at the start, then SMART goals, worked out his TDEE together and what this meant for his goals, 24 hour food diary recall with detailed calorie breakdown that we calculated together as we worked through his recall (to find out where the high calorie culprits were in his diet), and then finished with a few easily actionable steps until reviewing next week!

I'm going to write it up in a presentable way for his room, so he can see his aims for the week.

We talked, laughed and learned, it was great 50



I was in the same position just over a year ago, the best advice I got was look at them all and make your own mind up.

Some courses, imho, could be discounted quite quickly, others warranted more consideration.

In the end I went with BTN and haven't looked back. The fact they have recently achieved Active IQ Level 4 accreditation just proved to me that I made the right decision.

But do look into them all and speak to as many people as possible from each one, it was a phone call with BTN that finally persuaded me, and that it was run by genuinely nice guys who came across as being honest and sincere who want the best for their students and the industry as a whole. It was exactly what I was looking for. Ethical, reputable, all of the science, with a huge emphasis on coaching and how to get the best from your clients. It's much more than though it would be.

Good luck whichever choice you make.



Darren Brown The PN was very good don't get me wrong, but you received the text book, watched the video and had to fill out your work book then do your weekly test. Whereas with BTN having someone actually give you feedback with homework helps in case there are areas you aren't too sure of. You never got that with PN level 1.It's also looks as if it makes you develop as a coach, and your own materials where PN gave you a lot of resources/ materials to use already, kind of 'here use this, use this, use this' etc. I know on the level 2 you get a mentor but those 18 weeks on level 1 without having someone give you feedback or have any accountability can be tough!

Unlike · Reply · 1 · 13 hrs

## **SO WHAT NOW?**

You've likely got many more questions, we've got a very comprehensive FAQs section on our website which you can check out below:

https://btn.academy/pages/faqs

If you have digested this brochure and read our FAQs but still have queries, book a call with one of our ex students who can talk you through their experience and answer your questions:

https://www.bencoomber.com/btn-academy-schedule-your-call-2023

If you've heard enough and you're ready to make a decision, you can look at the finer details and start your journey to learn nutrition that chances lives at the links below:

### **Foundation Academy:**

https://btn.academy/products/ foundation-academy

### **Practical Academy:**

https://btn.academy/products/ practical-academy

